

Defeating The Delphi Technique

The delphi technique and hegelian dialects are heavily exposed at www.freedom-force.org

This document will give some ugly but useful advice in how to defeat the Delphi Technique. If your not familiar with what it is - it is a manipulative method used by Governments, Organizations and Unions to cause a 'pre-selected outcome' at a meeting, event, or function. Its usage is also implemented in any on line instrument such as a chat room, forum or newsgroup that has 'Moderators.'

Here is how the delphi technique works (and boy its effective). It is based upon the Hegelian Dialectic of creating ones own opposition in order to manipulate that opposition to a unified consensus. One exposing document from the Education Reporter accurately describes it:

In group settings, the Delphi Technique is an unethical method of achieving consensus on controversial topics. It requires well-trained professionals, known as "facilitators" or "change agents," who deliberately escalate tension among group members, pitting one faction against another to make a preordained viewpoint appear "sensible," while making opposing views appear ridiculous.

So there you have it, - a highly trained change agent or facilitator is brought in whenever a dispute arises where a predetermined outcome is desired. The facilitator will host a meeting (on line or otherwise) to gather input from members of the group. The trick is anyone who disagrees with the pre-ordained plan is segregated, ridiculed and marginalized, while those supporting the ruling powers agenda is encouraged and praised for their 'activism' The key is that it is important that the members of the meeting or group get involved thus causing them to have the feeling of satisfaction that they have been involved in the change. The sad reality is that the entire thing was only a mass crowd manipulation to a pre-determined end. Here is another example of what it is.

The facilitator begins by working the crowd to establish a good-guy-bad-guy scenario. Anyone disagreeing with the facilitator must be made to appear as the bad guy, with the facilitator appearing as the good guy. To accomplish this, the facilitator seeks out those who disagree and makes them look foolish, inept, or aggressive, which sends a clear message to the rest of the audience that, if they don't want the same treatment, they must keep quiet. When the opposition has been identified and alienated, the facilitator becomes the good guy - a friend - and the agenda and direction of the meeting are established without the audience ever realizing what has happened.

Trap-Dooring the Change Agent

The simplest and most effective method to defeat the delphi technique is for everyone in the meeting to know about it. I call it trap-dooring the change agent. Here is how you do it. Prior to the meeting simply make many copies of what the Delphi Technique is (and how its used). That could be as simple as printing and making 500 copies of this document. If there is a 'facilitator' in the meeting, and you are reading this - try to see if you can see this tactic at work. Do you think this is a acceptable method of democracy where everyones rights are being equally respected?? I don't think so either. Why don't we start with a polite question for him like "Are you using Delphi?"

How to Diffuse the Delphi Technique

Three steps can diffuse the Delphi Technique as facilitators attempt to steer a meeting in a specific direction.

1. Always be charming, courteous, and pleasant. Smile. Moderate your voice so as not to come across as belligerent or aggressive.
2. Stay focused. If possible, jot down your thoughts or questions. When facilitators are asked questions they don't want to answer, they often digress from the issue that was raised and try instead to put the questioner on the defensive. Do not fall for this tactic. Courteously bring the facilitator back to your original question. If he rephrases it so that it becomes an accusatory statement (a popular tactic), simply say, "That is not what I asked. What I asked was . . ." and repeat your question.
3. Be persistent. If putting you on the defensive doesn't work, facilitators often resort to long monologues that drag on for several minutes. During that time, the group usually forgets the question that was asked, which is the intent. Let the facilitator finish. Then with polite persistence state: "But you didn't answer my question. My question was . . ." and repeat your question.

Never become angry under any circumstances. Anger directed at the facilitator will immediately make the facilitator the victim. This defeats the purpose. The goal of facilitators is to make the majority of the group members like them, and to alienate anyone who might pose a threat to the realization of their agenda.

At a meeting, have two or three people who know the Delphi Technique dispersed through the crowd so that, when the facilitator digresses from a question, they can stand up and politely say: "But you didn't answer that lady or gentleman's question." Even if the facilitator suspects certain group members are working together, he will not want to alienate the crowd by making accusations. Occasionally, it takes only one incident of this type for the crowd to figure out what's going on.

Establish a plan of action before a meeting. Everyone on your team should know his part. Later, analyze what went right, what went wrong and why, and what needs to happen the next time. Never strategize during a meeting. A popular tactic of facilitators, if a session is meeting with resistance, is to call a recess. During the recess, the facilitator and his spotters (people who observe the crowd during the course of a meeting) watch the crowd to see who congregates where, especially those who have offered resistance. If the resisters congregate in one place, a spotter will gravitate to that group and join in the conversation, reporting what was said to the facilitator. When the meeting resumes, the facilitator will steer clear of the resisters. Do not congregate. Instead gravitate to where the facilitators or spotters are. Stay away from your team members.

Maybe the **Diamond Tactic** (communist tactic of crowd manipulation) will also interest you:

1. Plan ahead of time what action you want the group to take: nominate or oppose a candidate, support or oppose an issue, heckle a speaker, or whatever. Everyone on your team must know exactly what they are going to do, including contingency plans.
2. Team members should arrive at the meeting separately and never congregate together.
3. Team players should arrive early enough to take seats around the outside of the assembly area, roughly in the shape of a diamond. They must not sit together. The object of the tactic is place your people around the perimeter of the audience so that, when they begin to take action, those in the center will have to do a lot of head turning to see them – to the right, then the left, then the rear of the room, then the front, etc. The more they turn their heads, the greater the illusion of being surrounded by people in agreement with each other, and the more they will be convinced that these people represent the majority opinion.

The only way to thwart the Diamond Tactic is to always be prepared to match it with your own team. Never take a meeting for granted, especially if something important is scheduled to transpire, such as nomination of officers. Even a simple gathering to hear an important speaker can turn into a nightmare if opponents send in hecklers. So, always plan for the worst and be prepared to spring into action with comments from the floor such as: "I want to make it clear that these people do not speak for me. I am in total opposition to what they stand for. In fact, I would like to ask them to identify themselves. Who are you? Why did you come to this meeting? What is your agenda?" If comments such as this are heard from three or four people around the outside of the room, the meeting will be very exciting, but the tactic will be defused.

Setting Up a Online Trap Door For a Change Agent in a Forum (eg - <http://groups.yahoo.com>)

A effective and blunt instrument to put a total kill on manipulations in a online forum is to simply post the Delphi Technique to several similar email lists. In the posting SHOW where you have attempted to post an educational expose showing how crowds are manipulated(both online and off). If a change agent is running a email group they are now in a juxtaposition. If they they attempt to censor the document, it will be quickly exposed in the other groups where the posting was allowed. If they DO post the document their techniques may be quickly realized. Either way they are cornered, and they have to cede their operations or face exposure.

I am truly of the belief that everyone in North America should know the Delphi Technique and be taught to resist it. Now that you know the average public meeting (or online forum) can be highly manipulated from both sides, did you ever stop to think that the Hegelian Dialectic is being used at a national level by our one-mind propaganda media? Start learning some alternative information so you can become a critical thinker again. This document is public domain please copy and share freely with all.

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